**PRESS RELEASE**

Shumani is a one-stop shop for mining procurement

**10 May 2022**: The mining industry still offers a significant opportunity for growth, says [Shumani Industrial Equipment](http://www.shumani-industrial.co.za) MD **Victor Nemukula**. Supplying a wide range of equipment from leading brands, the company is ideally positioned to be a one-stop shop for mining companies that want to streamline their procurement in terms of cleaning and construction applications.

Popular brands offered by Shumani include Bobcat, while SANY is renowned for its cost efficiency and durability compared to similar products on the market. “The main requirements of the mining industry are a focus on energy efficiency and value for money, which translates into a lower cost of production at the end of the day,” says Nemukula.

Shumani has the necessary flexibility to be able to cater for a range of mining client requirements. It does not have an ‘off-the-shelf’ offering, but rather focuses on tailormade solutions that address specific issues or problems that its mining clients may be experiencing.

“We have learned, however, that most of these customers do not want to own any equipment. In fact, they prefer a rental option as this reduces their risk and allows them to focus on their core business,” says Nemukula.” In terms of service support and customer backup, Shumani has both site-based and field service technicians. All machines from Shumani are supplied with maintenance contracts as a standard value-add.

“We are a leading black-owned equipment provider in South Africa that started from scratch. The growth we have witnessed over the past seven years is testament to the fact that Shumani is now a preferred supplier for many of our clients,” says Nemukula. Shumani is a 51% black-owned, Level 1 B-BBEE supplier.

**Pull quote**

“Most mining clients do not want to own any equipment. In fact, they prefer a rental option as this reduces their risk and allows them to focus on their core business.” – **Victor Nemukula**, MD, Shumani Industrial Equipment

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#ShumaniIndustrialEquipment is a one-stop shop for mining client procurement in cleaning and construction applications. Top brands are #Bobcat and #SANY.

***Ends***

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**Notes to the Editor**To download hi-res images for this release, please visit <http://media.ngage.co.za> and click the Shumani Industrial Equipment link to view the company’s press office.

**About Shumani**

Shumani Industrial Equipment is an official dealer representing a broad range of quality industrial and construction equipment, including the Goscor Group of Companies products. Shumani, which means “Let’s make it work” in Venda, is a proudly South African black-owned company, managed within the industrial and construction market sectors. The company is responsible for the supply of the Group’s entire range of industrial and construction equipment to the local mining, construction, industrial, warehousing, and manufacturing market sectors. The full support of the Goscor Group of Companies, and access to the Group’s massive pool of expertise and competencies, position Shumani as a trusted level 2 B-BBEE industrial equipment provider committed to exceeding customer expectations.

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